OCEAN FREIGHT MARKET UPDATE OCTOBER 2024 – PUBLICATION DATE OCTOBER 4TH, 2024

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Ocean Freight Market Outlook October 2024

Demand Outlook

- According to the IMF, and despite the bold start to the US rate-cutting cycle, GDP outlooks continue to be modest due to persistent geopolitical tensions.
- PMI figures in August signaled continued weakness in manufacturing activity.
- Underlying disinflationary trends continue

Capacity Outlook

- Carriers have set a new record with 1.4 mTEU ordered in August.
- Rerouting via Cape of Good Hope will remain for longer, impacting schedule integrity, port productivity, and causing delays.
- Recurrent schedule changes and port omissions further reducing the actual available capacity.

Freight Rates

- For now the USEC port strike had little impact on rates as shippers have moved supply forward, however cost recovery surcharges implemented by all carriers.
- Muted pre-Golden Week rush.

Regulations/News

- The USEC port strike has been called off after three days, with a tentative deal and extension of contract until 15 Jan 2025. While in Montreal, there was also industrial action at the port by unionized workers.
- New Alliances announced with implementation in Q1-2025
- Carriers had positive financial results in H1 2024, despite the Red Sea crisis. Top carriers like CMA CGM, Cosco Shipping, OOCL, and Evergreen earned over USD 1 bn.

Source: DGF, Accenture Cargo, S&P Market Intelligence, Drewry

Carrier Alliances Update (1/2)

New alliance structures are reshaping the East-West trades, while non-alliance trades are mostly unaffected:

- 2M (Maersk and MSC) will split in January 2025.
- The **Gemini Cooperation** between Maersk and Hapag-Lloyd will begin in February 2025.
- The **OCEAN Alliance** (CMA CGM, COSCO, Evergreen, OOCL) extended their collaboration until March 2032.
- After Hapag-Lloyd's departure, THE Alliance members HMM, ONE, and Yang Ming will form the **Premier Alliance** from February 2025.
- MSC will operate its East-West network independently and offer additional services by entering VSAs or taking slots on vessels of other operators: MSC and the Premier Alliance announced a new partnership for 9 Asia-Europe services starting in February 2025, while Zim and MSC announced a 3-year-long slot sharing agreement on the Transpacific East Coast.



- Gemini adopts a 'hub and spoke' network, while other alliances will continue to serve smaller ports directly.
- MSC offers the most direct services, followed by the Ocean Alliance and Premier Alliance. Gemini offers fewer direct connections due to its deliberate network design strategy.
- Certain ports like Singapore, Cai Mep, Felixstowe, and Hamburg will benefit, while ports like Antwerp, Yantian, and Tanjung Pelepas will see fewer mainline vessel calls.
- Shippers can begin planning their supply chains with the current information, although transit times and vessel sizes are still unknown.

Carrier Alliances Update (2/2)

Current Alliances Future Alliances/Cooperations 🔀 MAERSK **K** Hapag-Lloyd GEMINI COOPERATION **m** sc 🔀 MAERSK 2M **m** sc * * * MSC OCEAN ALLIANCE COSCO Group THE REAL **OCEAN ALLIANCE** HMM K Hapag-Lloyd DNE M THE ALLIANCE m HMM PREMIER SC ALLIANCE VSA partner on Asia-Europe



- The strike at the US East & Gulf Coast ports that started on October 1st has been called off after three days, as a tentative deal has been reached and the contract has been extended until January 15, 2025.
- In Montreal unionized workers from the Maritime Employers Association too have voted in favor of 72-hours industrial actions starting 1 October.
- DHL expects that it will take 3-4 weeks to clean up and get vessels back on their rotation schedules following the strike.

Market Developments







Effective Capacity Development⁴⁾

Orderbook by Carrier³⁾



Positive global container market trends continue over the summer, but uncertainty persists due to upcoming U.S. presidential elections and port terminal strikes.

Around 360 ships (4.7 mTEU) diverting from the Red Sea via the Cape route, limiting effective capacity at 7.0% of global containership fleet. Longer voyages increasing fuel consumption and running costs.

Source: 1) Accenture Cargo; 2) Drewry, net addition = delivery minus scrapping; 3) Alphaliner; 4) Alphaliner, Linerlytica

Demand



Source: Accenture Cargo



- Global container market was recovering in H1 2024, particularly on the Asia-AMLA, intra-Asia, and AMNO import lanes.
- However, global manufacturing output, new orders, and employment indexes contracted in August.
- Mid-term outlook more uncertain than the current market conditions suggest.

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Regional Market Development – Major Trades

Market Development on Key Regional Tradelanes Jan Feb Mar May Jun Jul Aug Sep Oct Apr Nov Dec R R R R R Asia R R R A Α Intra A A R R A A R R R A A N. America A R A A EURO R R A R R R R R R R R R R R R A A R R R R R Middle East R R R R G G G G R A A A ----> S. America G R Africa R R Α R R R R R R G R __► Forecast R R R R R R R Α R R Oceania R \rightarrow R R R R R A East MED R R A R \rightarrow R R R R R G R R R R East MED ----EURO R R R G G G R R G G G A A A EURO ---> N. America G A G G G A A A A Asia A A \rightarrow G A A G G G G G G G G G A N. America Asia G G G R G G G G R R R S. America --- N. America A G Demand > Capacity Demand, Capacity balanced R A Operation Control C

Weak cargo demand. congestion in China after Typhoon Bebinca, & Golden Week holidavs contribute to weaker rates. Rates on Asia-EU and TP routes under pressure due anticipated ILA dockworker strike on USEC. Shifting cargo volumes to USWC not significantly supporting rates for now.

Source: DHL

Schedule Reliability

Global Schedule Reliability % Reliability 100 80 60 40 20 M S S М S M M JA М Ν М М Ν М S N 1 М М S Ν J Μ Ν J '21 '22 '19 '20 '23 '24

Schedule Reliability by Trade



Source: Sea-Intelligence, Linerlytica; intra Asia = Asia – IBPC, TP EB = Asia-NAWC, Asia-Europe = Asia-N. Europe, Asia-S.America = Asia-WCSA, N. America-Asia = Transpacific WB, Asia-East Med = Asia-Med

- 9.9% (>3m TEU) of global fleet currently wait at anchorages, highest level recorded outside COVID pandemic.
- Limited congestion at LA/LB.
- Vessel bunching at
 Shanghai and
 Ningbo ports after
 Typhoon Babinka
 causes congestion,
 impacting other
 Asian ports.
- Up to 5-day waiting times in MX, BR, and Caribbean ports.

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Rates



Note: Surcharges related to e.g., equipment & space availability are not reflected in WCI & SCFI; Source: Drewry, in USD/40ft container, including BAF & THC both ends, 8 individual routes, excluding intra-Asia routes; Shanghai Shipping Exchange, in USD/20ft ctnr & USD/40ft ctnr for US routes, including BAF, EBAF, CAF, PSS, WRS, PCS & SCS/SCF/PTF/PCC, excl. THC, 15 routes from Shanghai

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- After reaching a plateau the WCI has started to decline lately.
- The SCFI has dropped by 33% since its peak on July 5th with two consecutive 8% week-on-week declines. Though still much higher than same time last vear.

'24

The II A dockworkers' strike will have a significant impact on the container markets in the upcoming weeks, as it will determine the direction of freight rates in October.

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BACKUP

Regional Market Development – Additional Trades

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec G A R A A A G G G G G G Europe East MED A A A A A R Africa A Α A R G G G G G -> S. America A A A Α A A A Α A R G G G R R R G G G --- Middle East A G A G Α A A Α A Α G G G - Europe G G G G Middle East-G G G A A A Α A Asia A Forecast G G G G G G G A G G G --> Middle East A R G G G R R R G G G A N. America — S. America G G G G G G G R G G G G Europe G \rightarrow G G G G G A G G Α A Α A N. America G G G G A G G A A A A Α Oceania Asia \rightarrow G G G G G A A A A A A A Europe A A G R A A Asia Α A A Α A Α \rightarrow Demand > Capacity Demand, Capacity balanced Demand < Capacity R A G

Market Development on Additional Regional Tradelanes

Source: DHL

GDP Growth & Bunker Prices



1) Real GDP, Copyright © IHS Markit, now part of S&P Global, Q3 2024 Update 5 Sep '24. All rights reserved; 2) Source: Bunkerindex, in US\$

Demand Development 2024 - 2028



Source: Accenture Cargo Jun24 update

State of the industry – Ocean Carrier alliances



10+3 years, earliest termination: Apr'27, notice period: 1 year



OCEAN ALLIANCE

Date formed: Apr'17, duration: initially 10 years, in Feb24 extended to at least 2032, notice period: 1 year



(to discontinue in 2025) Date formed: Nov'14, duration: 10 years, earliest termination: Oct'24, notice period: 2 years

2M

HAPAG-LLOYD** ONE YANG MING HMM OOCL CMA CGM COSCO SHIPPING EVERGREEN

MAERSK LINE** MSC

Source: Carriers; ** to become "Gemini Cooperation" in 2025

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Acronyms and Explanations – Ocean Freight glossary

- AMLA Latin America
- AMNO North America
- ASPA AsiaPacific
- BAF Bunker Adjustment Factor
- CAF Currency Adjustment Factor
- CAGR Compound Annual Growth Rate
- East MED Eastern Mediterranean
 - EB Eastbound
 - EBAF Emergency Bunker Adjustment Factor
 - ETS European Union Emission Trading System
 - EURO Europe
 - GDP Gross Domestic Product
 - GRI General Rate Increase
 - HL Hapag-Lloyd
 - HMM Hyundai
 - IBPC Indian Sub-continent
 - IFO intermediate fuel oil
 - M.E. Middle East
 - MEA Middle East and Africa = MENAT + SSA
- MENAT Middle East and North Africa
 - ML Maersk Line
 - mn Millions
- MoM Month-on-Month

- MX Mexico
- OOCL Orient Overseas Container Line
- PCC Panama Canal Surcharge
- PCS Port Congestion Surcharge
- PMI Purchase Manager Index compiled by S&P Global
- Ppt Percentage points
- PSS Peak Season Surcharge
- PTF Panama Transit Surcharge
- QoQ Quarter on quarter
- SCF Suez Canal Fee
- SCS Suez Canal Surcharge
- SPAC South Pacific Australia
- SSA Sub-Saharan Africa
 - T Thousands
- TEU Twenty-foot equivalent unit (20' container)
- THC Terminal Handling Charge
- VLSFO Very Low-Sulphur Fuel Oil
 - TP Transpacific
 - WB Westbound
 - WRS War Risk Surcharge
 - YoY Year-on-Year
 - YTD Year-to-Date

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THANK YOU